



THE TRAINING ADVANTAGE

An Agent's success depends on the trust and confidence of many clients. This trust and confidence comes only with knowledge and skills which are the evidence of proper training.

From the start, each Agent trainee will be provided extensive education in all types of insurance, including personalized one-on-one training in the field and in the office.

Capital Insurance Agency, Inc. wants you to build a quality relationship with your clients as we build one with you. With the support of your Regional Director and a fully licensed Home Office staff you can earn as much as your willingness to work and your sales skills allow.

Our 50 plus years expertise in the payroll deduction market provides a foundation for your client base; we have already opened the doors for you!

Our work environment is rewarding and satisfying. In addition to an outstanding compensation package, you'll feel proud to be part of a company dedicated to your success.



WHERE CAN YOU GO TO BE SUCCESSFUL?



THE BENEFITS ADVANTAGE

» Excellent first year commissions and vested renewals

» Fully automated client management system and captured worksite market

» Agent Voluntary Benefits Package:

- Health Insurance
- Disability
- Life
- Dental
- Cancer
- Intensive Care

» Sign-on bonus, company monthly production bonus, and all expenses paid Annual Conference

» First Year Agent Reimbursements:

- E&O
- Associations
- Professional Designations Dues

» New and Career Agent Incentive Programs

» Dedicated new business and field support services

» Company sponsored all expense paid conventions all over the world



Capital Insurance Agency, Inc.

CONTACT

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Capital Insurance Agency, Inc.

THE CAPITAL TEAM

THE CAPITAL ADVANTAGE

Capital Insurance Agency, Inc. has an impeccable reputation as a full service, family oriented company dedicated to success. We provide services for over 100,000 insureds in mass market groups, including employees of state departments and universities as well as individuals and businesses.

Our Insurance and Retirement Services Include:



- Life Insurance
- Disability Insurance
- Cancer Insurance



- Fixed Annuity
- Accident Insurance
- Hospital Supplements
- Dental Insurance



- Medicare Supplements
- Mutual Funds



- Deferred Comp
- Long Term Care
- Retirement and DROP services

Retirement services provided by Gail Page. Gail is not affiliated with Voya Financial Advisors.

MEET THE REGIONAL DIRECTORS



Robert E. "Ed" Miller

Region 1
2236 Capital Circle N.E.,
Suite 104
Tallahassee, FL 32308

"We offer career-minded individuals a professional platform to launch and build their own business in a well-established captive market. Dynamic insurance and retirement plans, industry leading training programs, office support, and over four avenues to provide consistent income streams with unlimited earning potential awaits you! If you like the idea of helping people and being independent, but not alone then we would love to show you the kind of work we do!"



David Spivey, MDRI

Region 2
1537 Dale Mabry Hwy,
Suite 102
Lutz, FL 33548

"We are seeking to partner with highly motivated success driven entrepreneurs that are passionate about helping others. We have the recipe for success utilizing proven systems that have enhanced our business for over 50 years. Capital provides professional development opportunities, multiple incentive programs, tremendous office support and a built-in lead source. An incredible opportunity awaits you for a rewarding career and to be a part of our Capital family."



Mariam Spaulding, LUCTF

Region 3
5491 N. University Drive,
Suite 103
Coral Springs, FL 33067

"In South Florida, we offer diversified financial opportunities that are both productive and rewarding for anyone willing to invest their time and energy to achieve goals. Our emphasis is to help you strive for the best, both professionally and personally, in a unique family atmosphere with mutual care and service."

MEET THE EXECUTIVES



David M. Moore, Sr.

CLU, ChFC
Chairman of the Board

David Moore, Sr. founded Capital Insurance Agency, Inc. in 1970. As Chairman of the Board, David is actively involved in monitoring legislative issues that directly affect our industry and Agency. David is also dynamically involved in the general functions of the internal Agency.



Douglas W. Moore

LUTCF
President and CEO

As President and Chief Executive Officer, Doug Moore oversees the complete operations side of the Agency. Doug is also responsible for preparation and execution of State of Florida Open Enrollments, solicitation of expansion opportunities, and serves as the liaison to our group insurance providers.



David M. Moore, Jr.

LUTCF, CLU, ChFC
Executive Vice President

Dave Moore, Jr. provides comprehensive sales leadership of the overall Agency. As Executive Vice President, Dave supervises the Regional Directors, Agents, and serves as a liaison for our life insurance companies. Dave is also responsible for cultivating and managing relationships with State of Florida Human Resources personnel.

HOME OFFICE

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*"A Chance to Shape Financial
Futures for Your Clients."*



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Agency, Inc.